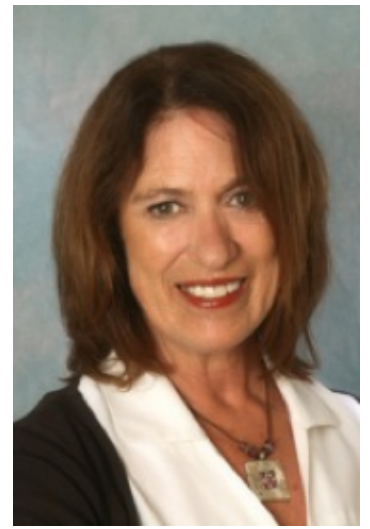


Judith Coughlin

ABR, CRS, Buyer Specialist



EDUCATION

- *Swampscott High School*
- *Bradford College, Philosophy and Religion*
- *Cambridge Psychotherapy Institute, Psychotherapy training*
- *Numerous Sales Training Programs, Seminars and Certifications including*
- *Accredited Buyers Representative (ABR) Designation*
- *Historic Properties Preservation*
- *Financing & Insurance Accreditation*
- *MA Continuing Education Courses*

BACKGROUND

- *Buyer Specialist, The Sullivan Team, RE/MAX Advantage 2012 – Present*
- *Exclusive Buyer Agent, Tache Real Estate 2008 – 2012*
- *Agent/Partner Keller Williams Realty 2003 – 2008*
- *Coldwell Banker Residential Brokerage 2001 – 2003*
- *RE/MAX Unlimited Real Estate 1999 – 2001*

REAL ESTATE SPECIALTIES

- *Residential – Houses, Condominiums*
- *First – Time Buyers*
- *Foreclosure and Short Sale Buyers*
- *Renovation Finance Buyers*
- *Antique and Historic Properties*

AFFILIATIONS AND LEADERSHIP ROLES

- *National Association of Realtors*
- *Massachusetts Association of Realtors*
- *North Shore Association of Realtors*
- *MLS Property Information Network, Inc.*
- *REBAC Member in good standing*
- *Founder, Board of Directors Elizabeth Bookholtz Memorial Fund*
- *Founder Board of Directors One Step Away Fund*
- *Founder Board of Directors Salem Jazz and Soul Festival*

SALES AWARDS & ACCOMPLISHMENTS

- *International Diamond Circle Award for Sales*
- *Bronze International Award for Sales*
- *Agent Leadership Council*
- *Mentor for New Agents*