

# Sales Trends

Property Type: Land

Prior Period: 9/22/07 - 9/22/08 Current Period: 9/22/08 - 9/22/09											
Town	Number of Properties Sold				Median Sale Price				Days on Market		
	Prior Period	Current Period	Unit Change	% Change	Prior Period	Current Period	Price Change	% Change	Prior Period	Current Period	% Change
Amesbury, Ma	1	3	2	200.0%	\$70,000	\$160,000	\$90,000	128.6%	15	139	826.7%
Andover, Ma	5	5	0	0.0%	\$490,000	\$475,000	\$-15,000	-3.1%	40	153	282.5%
Beverly, Ma	4	6	2	50.0%	\$195,000	\$250,000	\$55,000	28.2%	188	98	-47.9%
Boxford, Ma	6	1	-5	-83.3%	\$342,000	\$300,000	\$-42,000	-12.3%	270	155	-42.6%
Danvers, Ma	0	0	0	0%	\$0	\$0	\$0	0%	0	0	0%
Essex, Ma	1	4	3	300.0%	\$555,000	\$260,000	\$-295,000	-53.2%	1	283	28,200.0%
Georgetown, Ma	0	2	2	0%	\$0	\$195,000	\$195,000	0%		46	0%
Gloucester, Ma	4	5	1	25.0%	\$1,250,000	\$100,000	\$-1,150,000	-92.0%	408	88	-78.4%
Groveland, Ma	2	0	-2	-100.0%	\$235,000	\$0	\$-235,000	-100.0%	0	0	0%
Hamilton, Ma	1	3	2	200.0%	\$430,000	\$270,000	\$-160,000	-37.2%	146	69	-52.7%
Haverhill, Ma	2	8	6	300.0%	\$137,000	\$175,000	\$38,000	27.7%	14	133	850.0%
Ipswich, Ma	1	1	0	0.0%	\$300,000	\$265,000	\$-35,000	-11.7%	91	488	436.3%
Lawrence, Ma	2	1	-1	-50.0%	\$85,000	\$53,000	\$-32,000	-37.6%	46	14	-69.6%
Lynn, Ma	9	5	-4	-44.4%	\$55,000	\$72,000	\$17,000	30.9%	70	88	25.7%
Lynnfield, Ma	6	7	1	16.7%	\$350,000	\$455,000	\$105,000	30.0%	139	243	74.8%
Manchester, Ma	1	1	0	0.0%	\$200,000	\$15,000	\$-185,000	-92.5%	280	88	-68.6%
Marblehead, Ma	0	0	0	0%	\$0	\$0	\$0	0%	0	0	0%
Merrimac, Ma	1	1	0	0.0%	\$161,500	\$249,900	\$88,400	54.7%	146	348	138.4%
Methuen, Ma	3	5	2	66.7%	\$115,000	\$132,000	\$17,000	14.8%	31	127	309.7%
Middleton, Ma	2	3	1	50.0%	\$360,000	\$275,000	\$-85,000	-23.6%	549	291	-47.0%
Nahant, Ma	0	0	0	0%	\$0	\$0	\$0	0%	0	0	0%
Newbury, Ma	3	5	2	66.7%	\$210,000	\$255,000	\$45,000	21.4%	54	188	248.1%
Newburyport, Ma	2	6	4	200.0%	\$230,000	\$415,000	\$185,000	80.4%	31	89	187.1%
North Andover, Ma	3	3	0	0.0%	\$650,000	\$155,000	\$-495,000	-76.2%	165	373	126.1%
Peabody, Ma	4	4	0	0.0%	\$100,000	\$150,000	\$50,000	50.0%	173	42	-75.7%
Rockport, Ma	5	2	-3	-60.0%	\$230,000	\$249,999	\$19,999	8.7%	234	135	-42.3%
Rowley, Ma	1	1	0	0.0%	\$255,000	\$145,000	\$-110,000	-43.1%	1	77	7,600.0%
Salem, Ma	1	5	4	400.0%	\$155,000	\$100,000	\$-55,000	-35.5%	68	292	329.4%
Salisbury, Ma	1	0	-1	-100.0%	\$181,000	\$0	\$-181,000	-100.0%	0	0	0%
Saugus, Ma	6	2	-4	-66.7%	\$310,000	\$180,000	\$-130,000	-41.9%	23	66	187.0%
Swampscott, Ma	0	0	0	0%	\$0	\$0	\$0	0%	0	0	0%
Topsfield, Ma	0	3	3	0%	\$0	\$260,000	\$260,000	0%		108	0%
Wenham, Ma	0	0	0	0%	\$0	\$0	\$0	0%	0	0	0%
West Newbury, Ma	2	2	0	0.0%	\$315,000	\$575,000	\$260,000	82.5%	195	96	-50.8%
	<b>79</b>	<b>94</b>	<b>15</b>	<b>19.0%</b>	<b>\$230,000</b>	<b>\$200,000</b>	<b>\$-30,000</b>	<b>-13.0%</b>	<b>100</b>	<b>127</b>	<b>27.0%</b>