

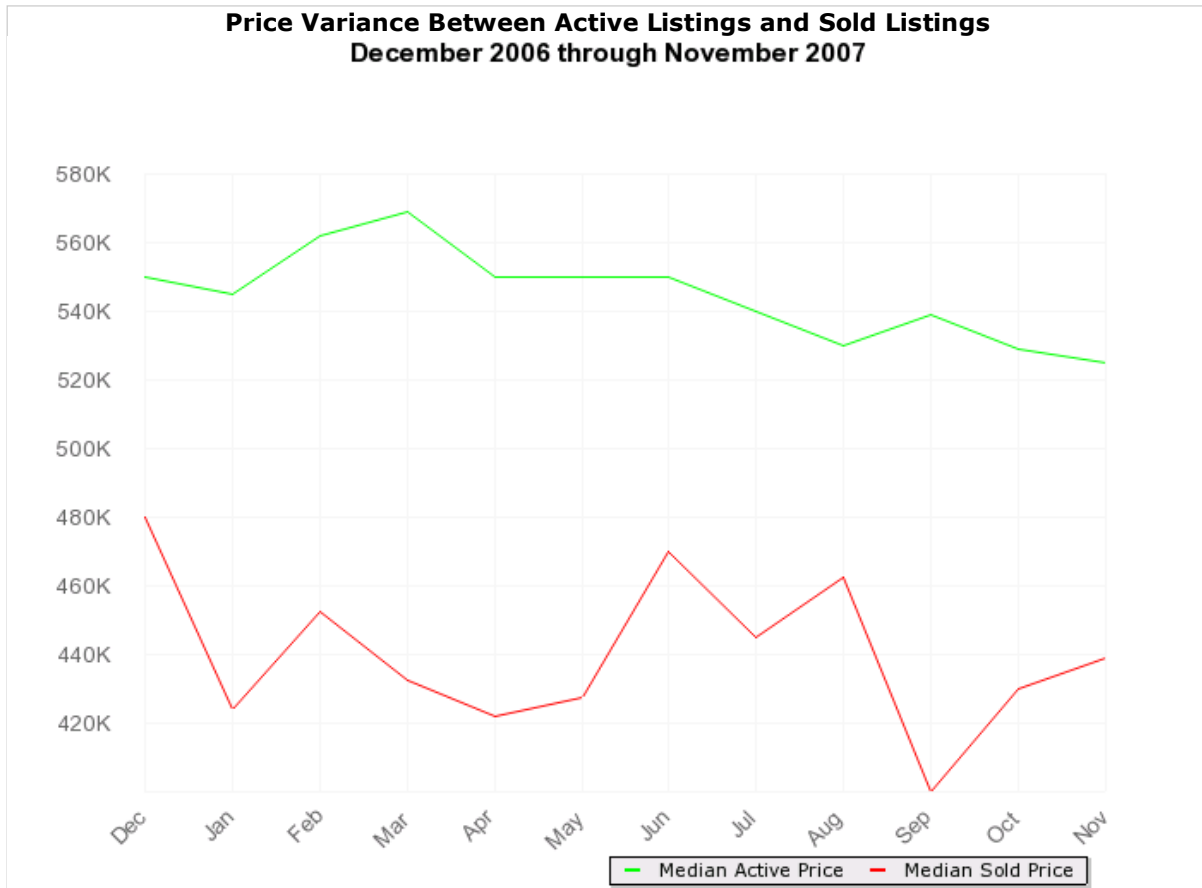


For more details call Robert A. Stallard RE/MAX Advantage Real Estate 978 882 4028

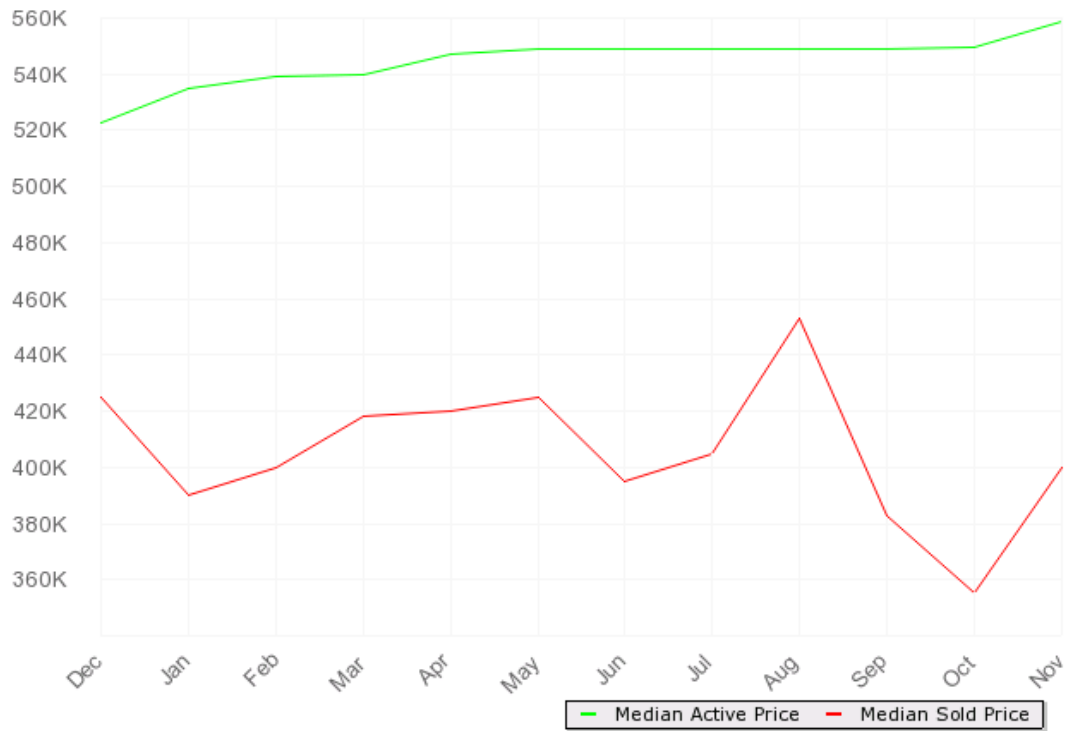
Market Trend Charts

Property Type: Single Family

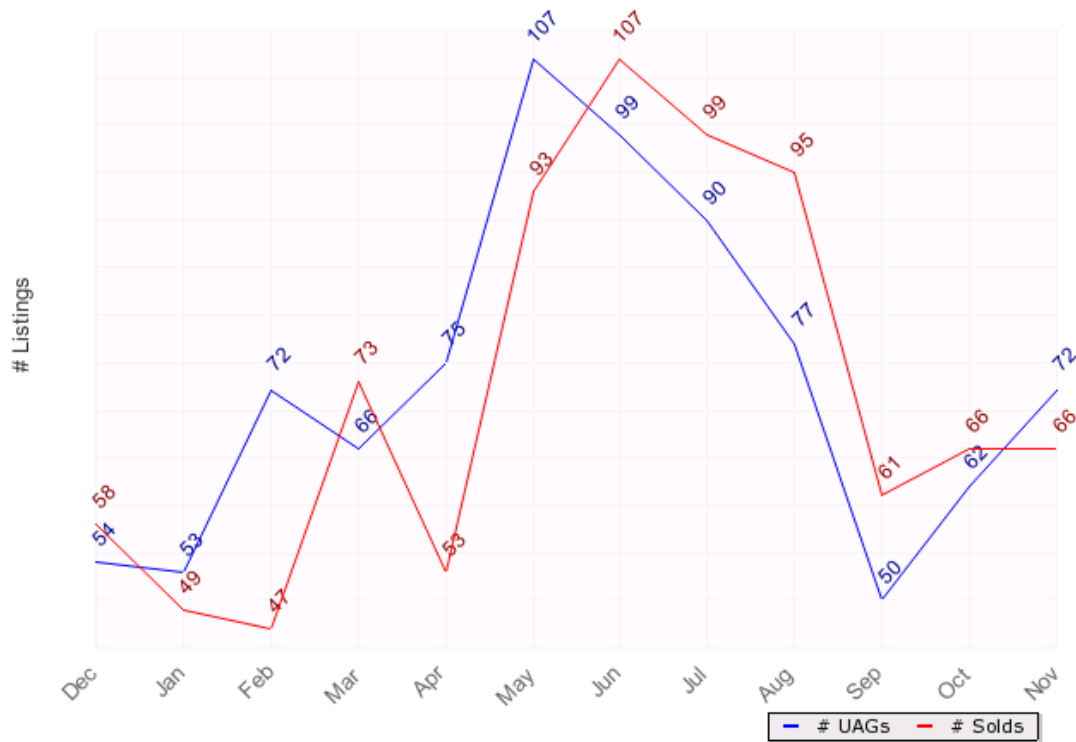
Towns: Essex, MA; Ipswich, MA; Topsfield, MA; Boxford, MA; Hamilton, MA; Beverly, MA; Danvers, MA; Manchester, MA; Wenham, MA



December 2007 through November 2008

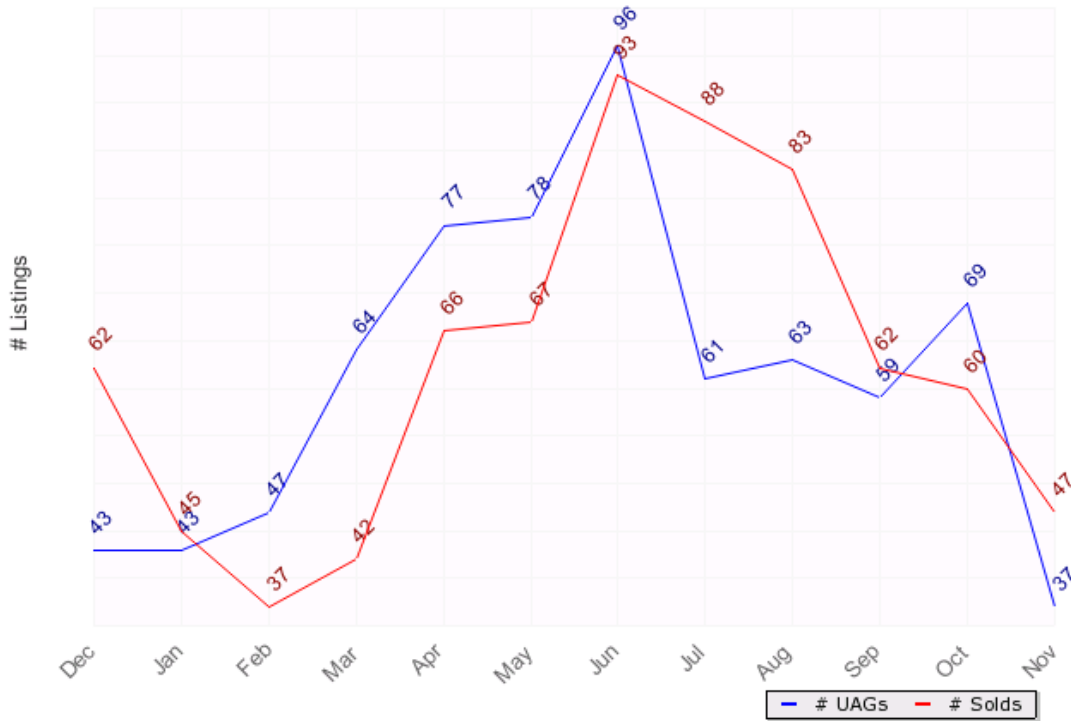


Sold & # Under Agreement Per Month December 2006 through November 2007

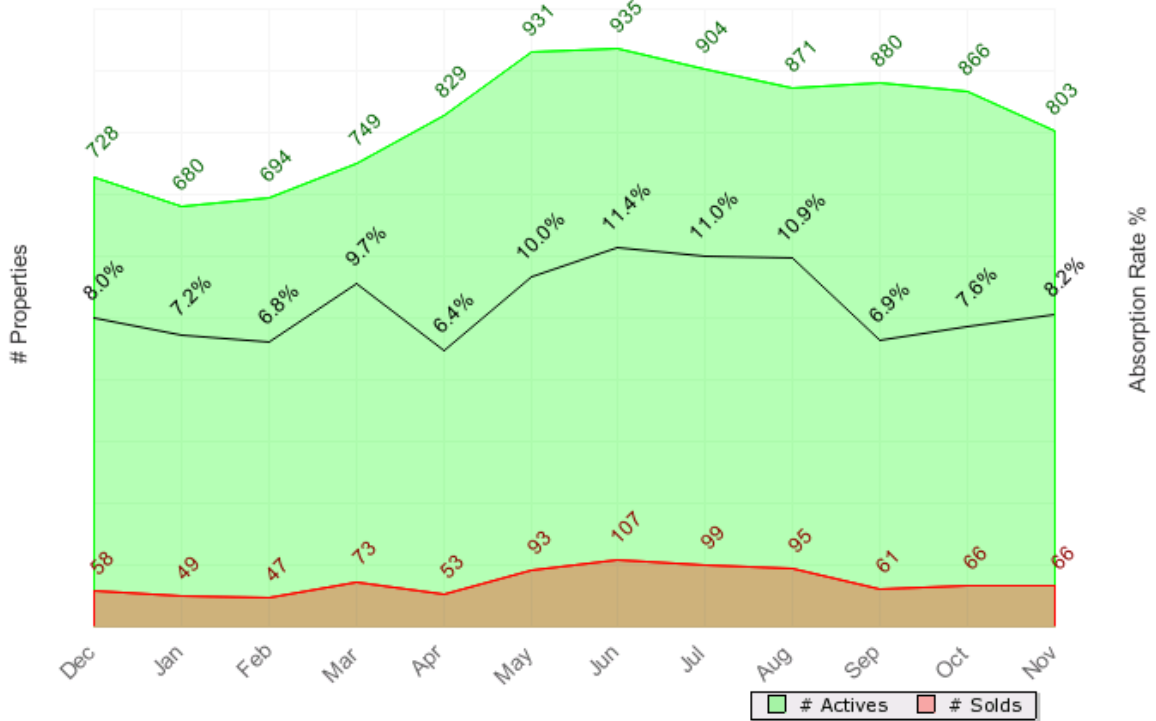


Sold & # Under Agreement Per Month

December 2007 through November 2008

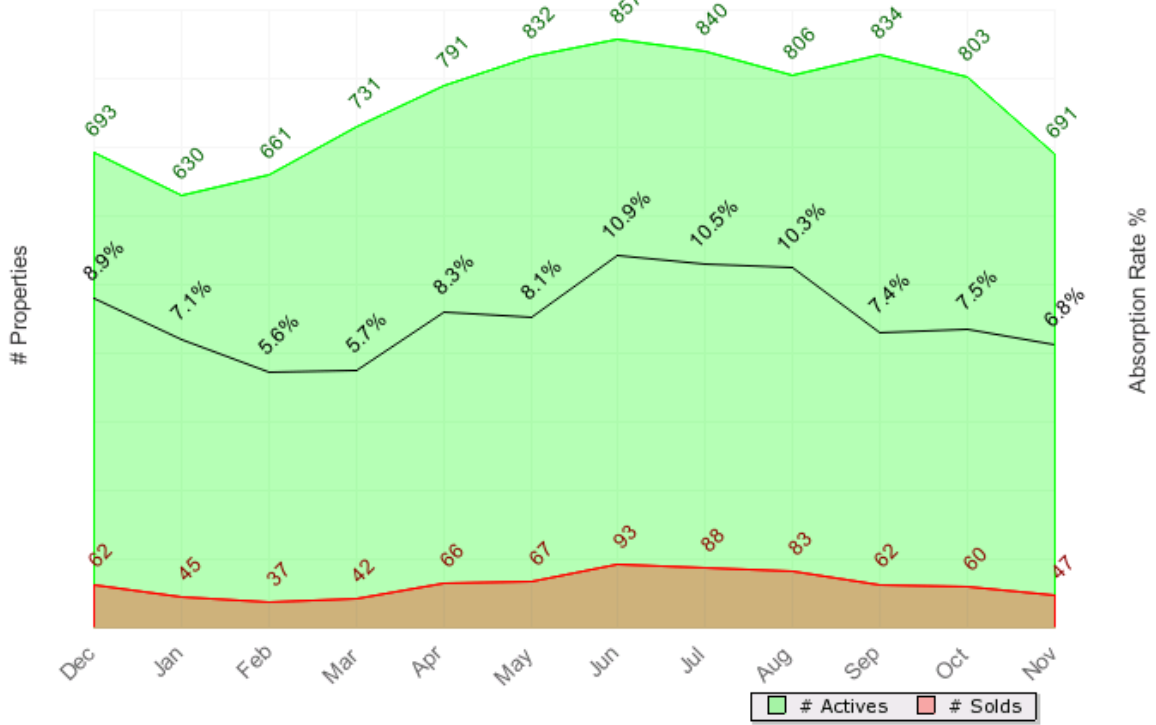


**Absorption Rate % (The monthly rate of sale; # Sold / # For Sale)
December 2006 through November 2007**

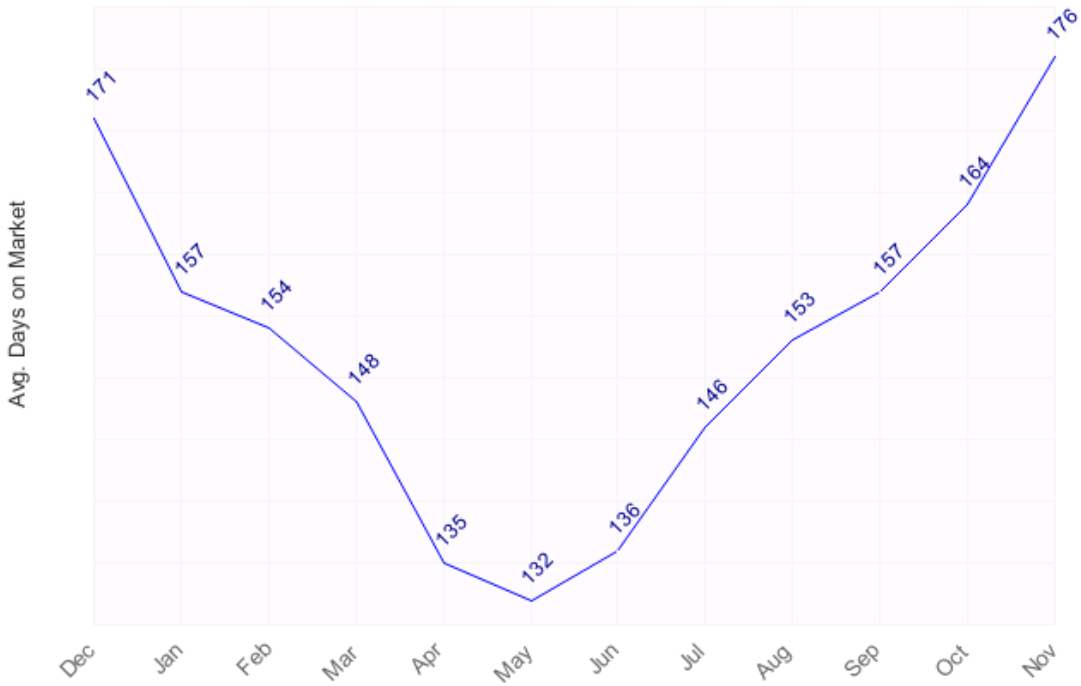


Absorption Rate % (The monthly rate of sale; # Sold / # For Sale)

December 2007 through November 2008



**Average Days on Market
December 2006 through November 2007**

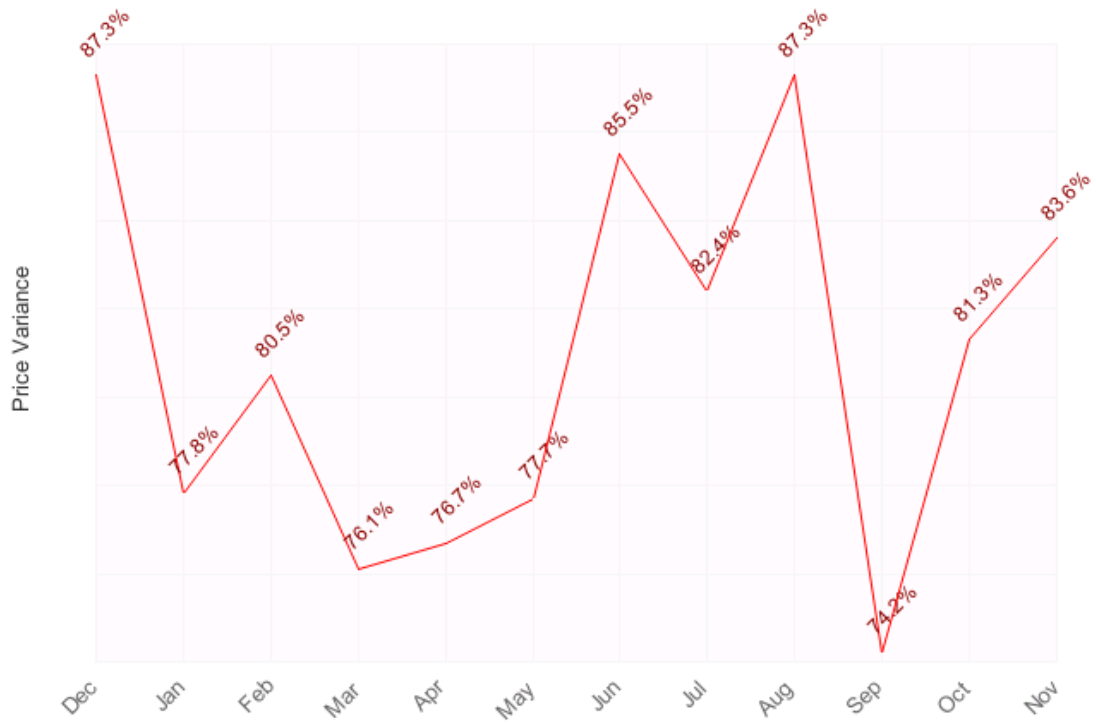


Average Days on Market

December 2007 through November 2008



Price Variance %: All Sold Prices / All Active Prices
December 2006 through November 2007



Price Variance %: All Sold Prices / All Active Prices

December 2007 through November 2008

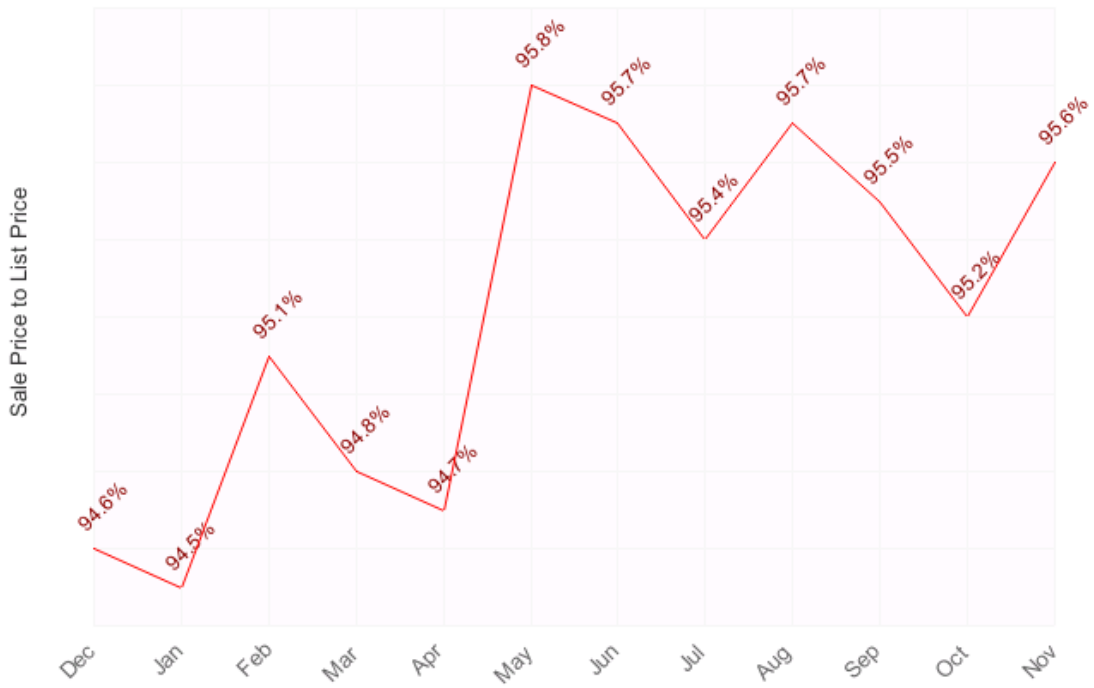


Sale Price to List Price Ratio for Solds December 2006 through November 2007

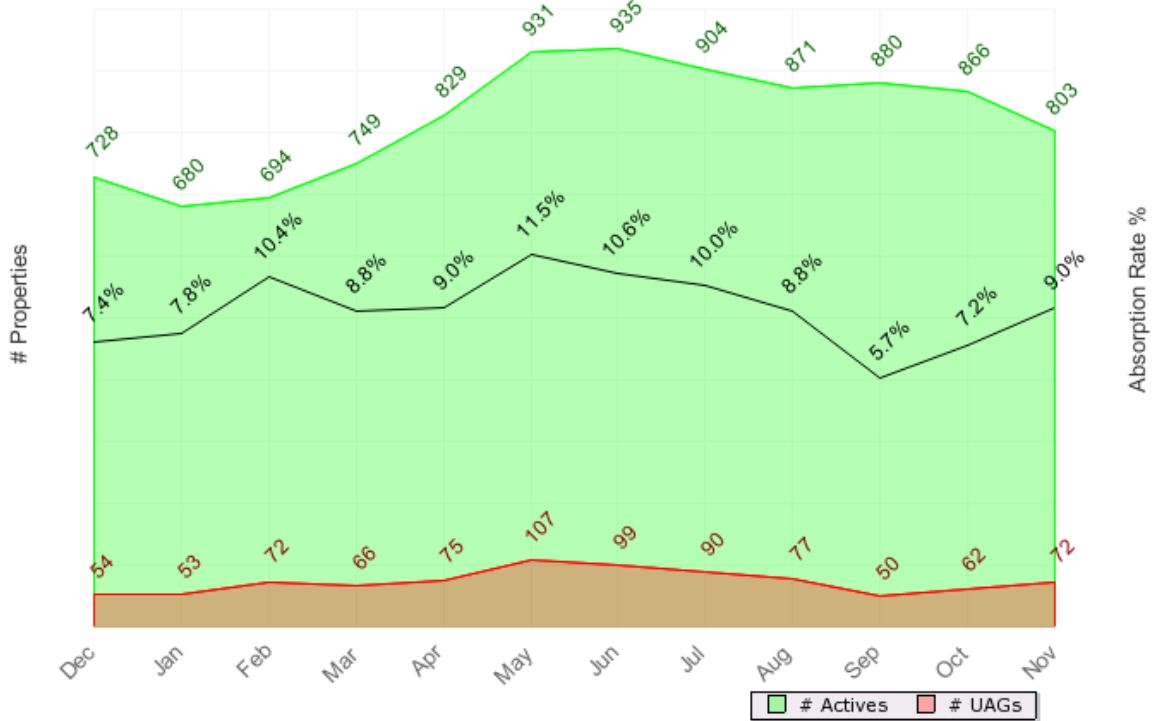


Sale Price to List Price Ratio for Solds

December 2007 through November 2008



**Under Agreement Absorption Rate % (The monthly rate of sale; # UAG / # For Sale)
December 2006 through November 2007**



Under Agreement Absorption Rate % (The monthly rate of sale; # UAG / # For Sale)

December 2007 through November 2008

