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## Sales Trends

Property Type: Single Family

Prior Period: 1/1/07 - 7/31/07    Current Period: 1/1/08 - 7/31/08											
Number of Properties Sold					Median Sale Price				Days on Market		
Town	Prior Period	Current Period	Unit Change	% Change	Prior Period	Current Period	Price Change	% Change	Prior Period	Current Period	% Change
Marblehead, Ma	121	94	-27	-22.3%	\$545,000	\$470,000	-\$75,000	-13.8%	109	112	2.8%
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Data provided by MLS

**In the first seven months of 2008, there were 94 Single Family homes sold in Marblehead with a median price of \$470,000. Last year during the same period there were 121 sales with a median price of \$545,000. Prices have clearly softened. There has never been a better time to buy Marblehead real estate.**

**If you are thinking of buying or selling your home, please call the Cressy Team at 781-479-4040. We would be delighted to hear from you.**