

# Personal Profile

*“As a **RE/MAX** agent, I manage my own business, which means that I have complete control over the marketing strategy for your home, including the budget. **Real Estate** is my career; not a part-time job. I am highly dedicated to my clients & your satisfaction is my highest priority.”*



## **Tom Carroll –Broker/Owner**

*Chairman’s Club, CCIM, CRS, GRI, CBR*

**Direct: 978-482-3999**

**Cell: 978-502-8347**

**tcarroll@AndoverHomeSales.com**

**Www.Andover-TopBroker.com**

### **AWARDS:**

- 2009** Sales Volume = **\$25 Million**; Total Transactions = **84**
- 2001- 2009 #1 Individual Andover Broker in Transactions**
- 2006** - Recognition Award “**TOP PRODUCING TEAM**”
- 2004** - Boston Magazine #22 – Sales Volume in Massachusetts
- 2000- 2008** RE/MAX Chairman Club
- 2003** - Realtor of the Year - Commercial Board
- 2000** - RE/MAX Hall of Fame
- 1994-1999** RE/MAX Platinum Club

### **EXPERIENCE/CREDENTIALS**

- CCIM - Certified Commercial Investment Member**
- GRI - Graduate Realtor Institute**
- CBR - Certified Buyer Representative**
- CRS - Certified Residential Specialist**
- Broker License both Massachusetts & New Hampshire
- Past President - No. Massachusetts Commercial Board
- President - RE/MAX Partners
- 27 Years Sales/Marketing Experience
- B.A. Accounting - Catholic University

### **AFFILIATIONS & MEMBERSHIPS**

- Northeast Association of Realtors
- Massachusetts Association of Realtors
- Realtor Commercial Alliance
- MLS - Member
- Merrimack Valley Chamber of Commerce
- Past President—Service Club of Andover (15 year member)
- Board of Directors—Dollars for Scholars Program (2000 - 2009)
- Board of Trustees - Merrimack College (2009 - 2012)

### **PERSONAL**

- Andover Resident -17 years
- Married 22 years - wife Mary Carroll
- Four (4) children - Andover Public Schools
- Various Andover Town Committees

# MARKET SHARE FOR "THE ANDOVERS"

## MARKET SHARE - ALL AGENTS TOP 10

Property Type: SF, CC, MF, Ld, RN

Andover & North Andover

Source: 1/2009 - 12/2009 MLS Property Information Network, Inc.

AGENT CO. NAME	LISTED & SOLD UNITS & VOL	LISTED/NOT SOLD UNITS & VOL	SOLD/NOT LISTED UNITS & VOL	TOTAL UNITS & VOL	SIDES %/\$Vol
<b>#1. Thomas Carroll</b>	<b>10</b>	<b>40</b>	<b>11</b>	<b>61</b>	<b>71</b>
RE/MAX Partners	\$4,386,000	\$13,603,125	\$5,0349,900	\$23,024,025	4.06
<b>#2. Lillian Montalto</b>	<b>2</b>	<b>19</b>	<b>4</b>	<b>25</b>	<b>27</b>
Signature Properties	\$1,697,800	\$11,210,100	\$3,1395,900	\$16,047,800	2.83
<b>#3. Amy Sebell</b>	<b>-</b>	<b>16</b>	<b>9</b>	<b>25</b>	<b>25</b>
Prudential Howe & Doherty	-	\$8,100,213	\$7,0524,604	\$15,152,817	2.67
<b>#4. Peggy Patenaude</b>	<b>3</b>	<b>15</b>	<b>4</b>	<b>22</b>	<b>25</b>
Prudential Howe & Doherty	\$5,123,700	\$7,836,050	\$2,092,000	\$15,051,750	2.66
<b>#5. Deborah Lucci</b>	<b>5</b>	<b>20</b>	<b>6</b>	<b>31</b>	<b>36</b>
Prudential Howe & Doherty	\$3,193,300	\$8,856,170	\$2,881,280	\$14,930,750	2.63
<b>#6. The Maren Group</b>	<b>6</b>	<b>16</b>	<b>6</b>	<b>28</b>	<b>34</b>
Keller Williams Realty	\$3,979,800	\$8,310,475	\$1,832,650	\$14,122,925	2.49
<b>#7. Gretchen Papineau</b>	<b>2</b>	<b>14</b>	<b>5</b>	<b>21</b>	<b>23</b>
Coldwell Banker	\$3,304,000	\$7,983,600	\$2,358,900	\$13,646,500	2.41
<b>#8. Ellen Munick</b>	<b>-</b>	<b>9</b>	<b>8</b>	<b>17</b>	<b>17</b>
Prudential Howe & Doherty	-	\$4,946,300	\$7,674,500	\$12,620,800	2.23
<b>#9. Carla Burns</b>	<b>1</b>	<b>14</b>	<b>4</b>	<b>19</b>	<b>20</b>
Coldwell Banker	\$1,024,000	\$5,745,409	\$2,8195,750	\$9,589,159	1.69
<b>#10. Randy Hart</b>	<b>4</b>	<b>7</b>	<b>-</b>	<b>11</b>	<b>15</b>
RE/MAX Partners	\$5,029,600	\$3,889,284	-	\$8,918,884	1.57

## *Tom Carroll's Performance 2009*

*Total # of Sides = 84 (includes all towns)*

*Total Sales Volume = \$24,998,639*

*SOLD Price/LIST Price = 97.17%*

*Average Days on Market = 57.38*