



John Viveiros
Re/Max Right Choice
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***Real Estate Broker
Licensed in MA, R.I.***

PROFILE A seasoned full time professional with a proven ability to sell property:

- Seven years of sales experience (AVG. 96% Listing Price vs. Sales Price in 70 days or less)
- Multi Million dollar producer Annually
- VIP Seller Representation
- VIP Buyer Representation
- Extensive Knowledge in all facets of Real Estate:
 1. Land Development
 2. New Construction
 3. Existing single family homes, condos, and multi families
 4. Estate sales
 5. Investment property
 6. Commercial properties/ Gas Stations, Business Opportunities Etc
 7. Short sales, bank owned sales, and Pre-Foreclosures
 8. Internet Marketing specialist
 9. Worldwide Relocation services
- Successful in facilitating mortgage financing, contractors, municipalities and attorneys to ensure a higher level of service needed to achieve smooth closings
- Passion for building and maintaining relationships with past, present, and future clients

EMPLOYMENT

April 2006 – Present Associate Broker **RE/MAX[®] Right Choice**

Averaging three times the production and more advanced industry education than other agents, RE/MAX Associates are truly "The Real Estate Leaders[®]" in quality customer service. Customer satisfaction is reflected in their high, industry-leading rate of repeat and referral business.

Affiliation with the global RE/MAX network provides Associates with multiple competitive advantages in serving your real estate needs. From national television advertising to personal advertising controlled by Associates, RE/MAX enjoys brand-name recognition worldwide.

Re/max Right Choice Real Estate is individually owned and operated, and has been the # 1 Sales office in the Greater Fall River board of Realtors for the past several years surpassing 62 Million dollars in Gross Sales during challenging times in 2009 alone. Some other attributes are giving back to various Charities such as Make A Wish Come True, Children's Miracle Network, and many others.

RE/MAX Right Choice is a fast paced Real Estate Company based on high integrity. We are committed to giving our customers and clients the exceptional service they deserve. If you choose RE/MAX and **John Viveiros** for your Real Estate needs you can be assured you have made **The Right Choice**.

Activities:

Organize meetings with new and established clients and perform listing presentations that provide clients with carefully researched information about their property, local property values, area inventory, and marketing plans. Follow up with buyers and sellers to answer questions and resolve concerns. Provide Five Star service built on trust, reliability, knowledge, and dedication for all clients, buyers or sellers. Build personal relationships with each client and close transactions efficiently.

Key Achievements

- Awarded Re/max Executive Club status for sales performance 2006,2007,and 2009
- Awarded Re/max 100 Percent club status for sales performance in 2008
- January 2009 Fall River Herald News Agent of the week
- Since Joining Re/max Right Choice in April of 2006 Successfully closed over 15 million dollars in gross sales or 60 sides between Massachusetts and Rhode Island.
- Ranked in the top 50 Realtors in Fall River Board of Realtors every year since licensed in 2003
- Active member in the Greater Fall River Board of Realtors, Massachusetts Association of Realtors, and The National Association of Realtors

EMPLOYMENT

June 2003 –March 2006 **Sales Associate/Realtor** [Century 21 Associates Realty Inc.](#)

Activities:

Learned to acclimate from long time CNC Machinist and supervisor to Real Estate Professional in a fast paced real estate company. While being trained on various facets of realty during a booming market managed to learn invaluable lessons hands on. Represented many sellers and buyers alike and achieved great success. Started a solid data base of customers and clients in hopes to earn many future referrals.

Key Achievements

- Awarded Century 21 Pacesetter Gold/Platinum Awards 2004,2005,2006
- Recipient of the Century21 Diamond Award for Outstanding Sales in 2004, grossing in excess of \$200,000 in commissions
- Ranked in the top 100 sales associates of all New England's Century 21 agents in 2004
- Learned land development/ zoning, commercial real estate, new construction, existing homes , condos, and multi families, as well as personal investing
- Honed personal, and business skills to sharpen salesmanship

EDUCATION

February 2006 American Real Estate Academy, Real estate Broker License
March 2003 American Real estate Academy, Salesperson license
Diman Regional Vocational Technical High School/ Machine Shop Diploma

**" I'm never too busy for any of your referrals"
References or Testimonials Upon Request**