

LAYING A SOLID FOUNDATION

In 1978, newly licensed Sally Koss entered the Massachusetts Real Estate world filled with wide-eyed ambition for her career. Although she hoped, Sally never truly knew what kind of impact she could make.

With a background in advertising, Sally's passion for marketing led her to a fiercely disciplined career as a REALTOR®. Her knowledge of the industry and her gift for motivating and pleasing those around her left her with an intense need to give back to the industry she was already so passionate about. Sally wanted to lead people to their personal success.

RE/MAX Landmark, REALTORS® was Sally Koss' vehicle toward that dream. In 1985, along with her husband Stephen J. Koss, the doors of the first Landmark offices were opened in Stoughton, Massachusetts. The Landmark brand of RE/MAX had laid a solid foundation.

BUILDING OF THE DREAM

The success of every real estate office is the result solely of the expertise and caliber of its sales associates. Surrounding ourselves only with the most respected professionals in the industry, RE/MAX Landmark, REALTORS® began to grow.

Forced by a growing need, a second office was opened in Sharon, Massachusetts in the early spring of 1991.

A third location was soon to follow and officially opened on March 1, 1994 in Taunton, Massachusetts.

Knowing that success can often be difficult to build from the ground up, they began to purchase the franchise rights of some already extraordinary firms. RE/MAX Bayside brought the Landmark brand to the Dorchester area of Boston Proper in June of 2002.

RE/MAX Alliance joined the growing family in late 2002, bringing with it a rich tradition of service within the thriving community of Westwood, Massachusetts. *Giants' standing on the shoulders of giants* was our unconscious design for the Landmark growth.

In the summer of 2003 Landmark opened their 6th location in the beautiful Boston suburb of Milton.



DISCOVERING A LANDMARK

When you are as passionate about service and quality as Steve and Sally Koss, along with their dedicated staff and professional, successful sales associates, your drive and ambition can often cloud the "big picture" of what you have accomplished. In late 2006 and 2007 astronomical growth brought that picture into focus.

In August 2006, the acquisition of RE/MAX Carriage Way brought with it two fabulously established offices in Wayland and Wellesley, Massachusetts. The veteran agents of these locations shared with us a well cultivated niche providing service to luxury buyers and sellers. Our growth and change increasing with every happy family purchasing the keys to their future.

A company rich with its own history, RE/MAX Walden Country became the most recent addition to RE/MAX Landmark, REALTORS® in January 2007. Established in 1991 in Concord Center, RE/MAX Walden Country experienced growth much the same way as RE/MAX Landmark, REALTORS® expanding from one office to five over the span of sixteen years. Founders Douglas and Helen Edwards came to join their business with ours...without a doubt we truly had a Landmark network on our hands.

Before a restful breath could be breathed, RE/MAX Landmark, REALTOR® had grown from two associates in one office to nearly 150 based in thirteen locations. RE/MAX Landmark, REALTORS® agents average 13 years of experience serving an area stretching from Leominster, Massachusetts to Newport, Rhode Island and as far west as Worcester.

Partnering with highly skilled and full service industry counter parts, RE/MAX Landmark, REALTORS® is the "One-Stop-Shopping" of real estate. With in-house mortgage brokers from the highly successful **Mortgage Master, Inc.** and premium service from our in-house attorneys of **PERCY, TEDESCHI and ASSOCIATES, P.C.**

From start to finish, the transaction process overseen by RE/MAX Landmark, REALTOR® assures the highest level of quality and service. *Sally Koss' wide-eyed dream for her career became a Landmark in the Massachusetts Real Estate Industry.*



*RE/MAX Landmark,
REALTORS® Locations*

Corporate Headquarters

630 Park Street
Stoughton, MA 02072
800-370-0073

Branch Offices

28 South Main Street
Sharon, MA 02067
781-784-6300

40 Dean Street
Taunton, MA 02780
508-880-9400

100 High Street
Westwood, MA 02090
781-320-0020

450 Granite Avenue
Milton, MA 02186
617-696-8200

2258A Dorchester Avenue
Boston, MA 02124
617-296-2877

16 Boston Post Road
Wayland, MA 01778
508-358-7990

555 Washington Street
Wellesley, MA 02482
781-235-5590

747 Main Street
Concord, MA 01742
978-391-9990

179 Great Road
Acton, MA 01720
978-263-8929

200 The Great Road
Bedford, MA 01730
781-275-7777

15 Depot Square
Lexington, MA 02420
781-861-7300

10 Lewis Street
Lincoln, MA 01773
781-259-9700

**RE/MAX
LANDMARK,
REALTORS®**

*Building
The*
LANDMARK BRAND
of
RE/MAX

A Brief History

Broker / Owners

Stephen J. Koss & Sally Koss

Corporate Headquarters

630 Park Street
Stoughton, MA

800-370-0073



**RE/MAX®
Landmark**
REALTORS

Each Office Independently Owned and Operated by Northeast Landmark Properties